

CITY OF KELOWNA

MEMORANDUM

DATE: May 4, 2005 **File:** 2380-20-8002
2320-20-8111
TO: City Manager 2380-20-8000
2380-20-8043
FROM: Assistant General Manager, Airport Operations 0550-05
SUBJECT: VEHICLE RENTAL LICENCES – KELOWNA INTERNATIONAL AIRPORT

RECOMMENDATION

THAT Council award airport vehicle rental concession licences to the following companies on the basis of tenders received on April 28, 2005.

Enterprise Rent-A-Car
Budget Rent-A-Car
National Car Rental System
Hertz Canada Limited

AND THAT Council authorize the Mayor and City Clerk to sign the agreements on behalf of the City of Kelowna.

BACKGROUND AND COMMENTS

Public tenders were called between March 24, 2005 and April 28, 2005. Six tenders were received. The ranking of tender is based upon the net present value (discounted at 6%) of the five-year total of the tendered minimum guarantees. The tenders are ranked as follows:

	<u>Discounted Total</u>
1. Enterprise Rent-A-Car	\$1,374,645.19
2. Budget Rent-A-Car	\$1,244,911.06
3. National Car Rental System	\$1,115,506.10
4. Hertz Canada Limited	\$1,048,418.63
5. Avis Car Inc.	\$989,503.95
6. Dollar Thrifty Automotive Group Canada Inc.	\$951,880.23

The total guaranteed minimum rent to the City will be \$4,783,480.98 over the five-year licence. The rankings will be used for the purposes of air terminal building counter space, ready vehicle parking spaces, remote vehicle parking spaces, and vehicle rental service bay assignments.



R.Sellick

NR/cdu